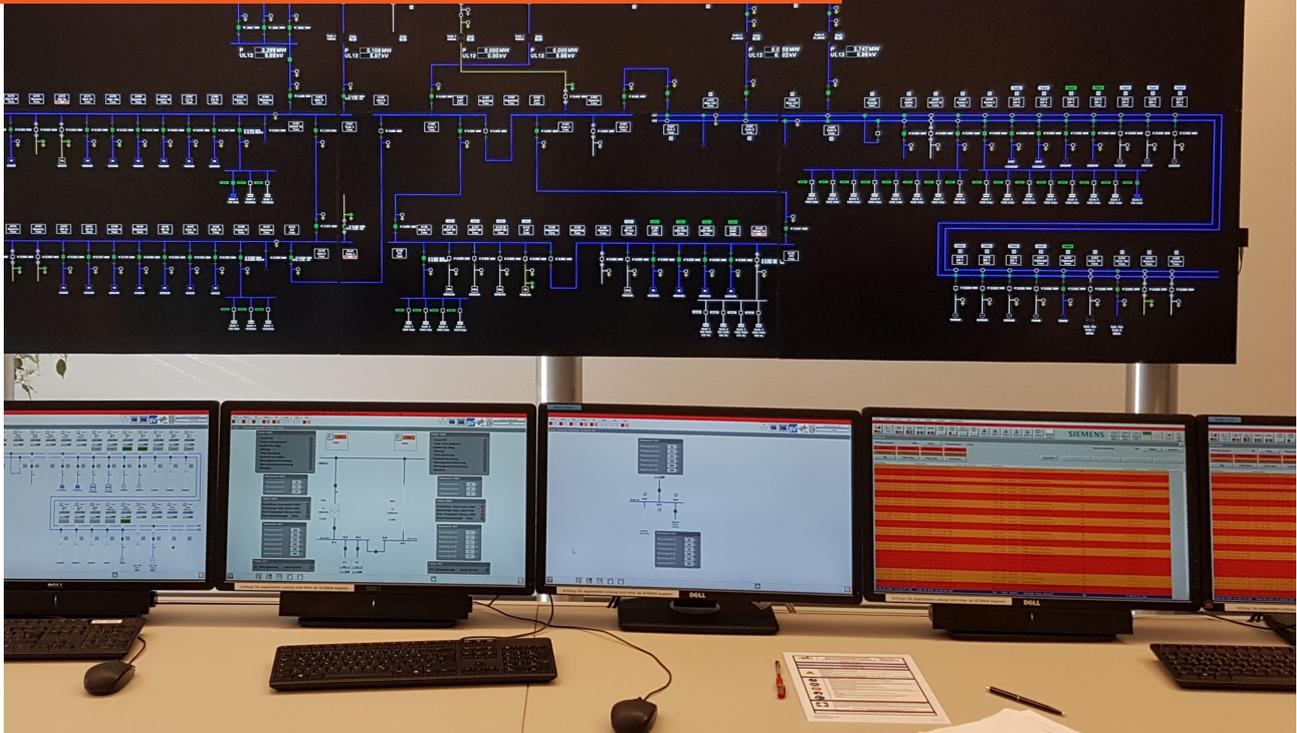




# Stausberg & Vosding GmbH

## COPA-DATA Partner Spotlight



Stausberg & Vosding is a specialist for individualized automation solutions with extensive cross-industry experience in drinking water and waste water management, energy supply, process and manufacturing, food industry and research institutions. It is known for its high-quality, holistic solutions and has been working with COPA-DATA for nearly a decade.

### THE CHALLENGE

To deliver modern solutions that meet the latest industry standards, Stausberg & Vosding GmbH uses zenon from COPA-DATA.

The company's cooperation with COPA-DATA began in 2015, following a market research for one of its customers in the research and energy sector. The initial projects were migrations of research test benches from FactoryLink to zenon. Following this came the energy supply with an upgrade from Sicam® 230 to zenon Energy Edition. The

migrations went smoothly and the Stausberg & Vosding team was impressed by the help it received from COPA-DATA support.

zenon's vendor-independent drivers also proved to be a key benefit during that first project. The software platform supports more than 300 communication protocols. Further, the Stausberg & Vosding team appreciates zenon's data processing abilities, reports, trend images and message control – all of great benefit when developing solutions for the research and energy sector.



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## THE SOLUTION

Stephan Berger, Managing Director at Stausberg & Vosding, comments, "Project engineering in zenon is intuitive. Its object-oriented image modules and symbol library fit perfectly with our object-oriented data structure and make it easy to update and extend projects."

Other highlights of zenon appreciated by the Stausberg & Vosding team include the ease of adding and editing variable links, the support for SQL and CSV export to build custom solutions, and the free design of pop-ups using Microsoft Forms. In particular, the company appreciates zenon's versatility.

"zenon complements our existing way of working and has been positively received throughout by our staff and our customers," adds Stephan Berger, "zenon stands out because it is so user-friendly, it is manufacturer-agnostic – and because it has everything we need in a process control system."

## THE PARTNERSHIP WITH COPA-DATA

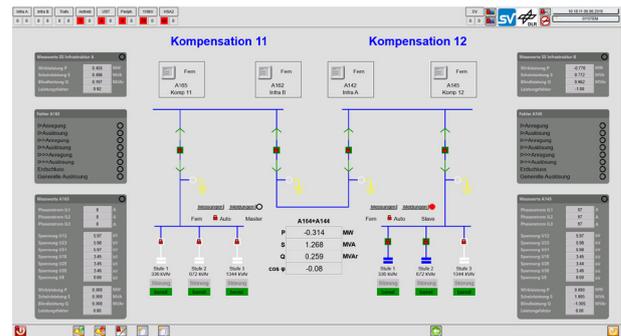
Stausberg & Vosding GmbH first became a COPA-DATA partner in 2017. Joining the partner community was an opportunity for the company to demonstrate its close working relationship with COPA-DATA.

As well as being able to access advanced support, the Stausberg & Vosding team was attracted by the additional opportunities that being a member of the COPA-DATA partner offers for further extending competence in zenon.

"The cooperation with COPA-DATA is based on partnership," advances Stephan Berger. "Joint project implementations have already been successful and we have already received new project referrals. We recommend it."

*"What I appreciate most about COPA-DATA is our cooperative partnership and the professional support we receive in both the technical and sales areas."*

**STEPHAN BERGER, MANAGING DIRECTOR,  
STAUSBERG & VOSDING GMBH**



- ▶ COPA-DATA Partner since: 2017
- ▶ Industries served: Energy, drinking water and waste water management, food, process and manufacturing, research institutions and automotive.

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