

PROTASIS SA

COPA-DATA Partner Spotlight



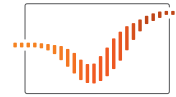
PROTASIS provides turnkey solutions for the energy market across Greece and beyond. It specializes in RES installations, power management systems, substation automation systems, and SCADA applications for photovoltaics (PV) and battery energy storage systems (BESS).

THE CHALLENGE

In 2007, a project at the Jordan Petroleum Refinery Company required a supervisory control and data acquisition (SCADA) software.

The PROTASIS team began to look for a suitable software platform for the project and was introduced to zenon from COPA-DATA. Evi Katogoudis, Commercial Operations Director at PROTASIS, recalls, “We were looking for a partnership that would last through time and a product that would enable us to guarantee to our customers the best possible outcome.”

PROTASIS was impressed by the high number of communication protocols supported by zenon, creating unparalleled connectivity. Further, zenon is easy to configure and adjust to customer needs, with no need for programming. Most importantly, COPA-DATA is not affiliated with any intelligent electronic device (IED) vendor, assuring PROTASIS complete flexibility when specifying customer projects.



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THE SOLUTION

Evi Katogoudis explains, "From the first moment, we knew that in zenon we had a straightforward and easy-to-use software that would ensure the fast and secure implementation of any project. In addition, there was excellent support from the customer service team."

Since that early project, zenon is the main software deployed by the PROTASIS team for control and monitoring.

The team has gone on to utilize zenon logic for complex calculations and KPI reporting. It also enjoys the ease with which zenon can connect with external databases to deliver further data processing and reporting functionalities for customers. The team also benefits from deploying Smart Objects centrally in zenon, which helps to streamline the development and commissioning times of projects.

Customers love the zenon solutions, especially the assured zenon's seamless redundancy delivers and its unbeatable ergonomics. Evi Katogoudis adds, "zenon also proved to be key to entering the PV SCADA market and has worked perfectly."

THE PARTNERSHIP WITH COPA-DATA

The PROTASIS team found it easy to get started with zenon, thanks to the high-quality documentation, training and support offered by COPA-DATA.

Evi Katogoudis says, "AT COPA-DATA, we found a creative and talented team who are easy to work with. We admire the people in all the divisions. They are eager to help, to share knowledge, to collaborate, and to support our needs."

In 2012, PROTASIS strengthened this relationship by joining the COPA-DATA Partner Community.

"As members, we have premium support and training," enthuses Evi Katogoudis. "With zenon, we have delivered numerous successful projects and attracted customers from across the Greek energy market."

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EVI KATOGOUDIS,

COMMERCIAL OPERATIONS DIRECTOR, PROTASIS



PROTASIS is an electrical engineering consulting firm with more than 20 years of experience in Greek and international markets. Its dynamic and highly competent team of professionals makes for an ideal partner for consultancy and systems engineering.

- COPA-DATA Partner since: 2012
- Industries served: Power Generation, Oil & Gas, Infrastructure, Industrial, Utilities, Data Centers.
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